FY 23 ANNUAL REPORT

Southern Maryland
Regional Library Association, Inc.

About Us

We are a regional resource center for the public libraries in Calvert, Charles and St. Mary's counties. We provide services to keep communities connected, from materials processing/cataloging and the interlibrary loan system to a host of online resources for information, training and digital materials downloads. We also provide library staff training so they can best meet the community's needs.

Key Initiatives

- SMRLA managed the implementation of **Microsoft 365** as the primary access point for regional library information and collaboration. The new Southern Maryland Integrated Library Exchange, or SMILEportal, is a cloud-based workspace for SMRLA and the three county libraries.

SMILEportal

- We conducted a regional **library delivery system study** with Pronevitz Consulting. The project measured our delivery costs, volume, customer satisfaction and overall trends to plot needs for the next five years. As a result, we issued a request for proposals for delivery services to gather potential solutions for our system that ships more than half a million items annually.

- To support regional broadband accessibility, SMRLA administered a $70,000 **Maryland Office of Statewide Broadband Digital Inclusion Grant**. The funds are being used to finance data plans for library hotspot device lending programs. The portable routers are used by patrons to connect to the internet in areas underserved by broadband.

CONNECT Maryland

- As our region grows, in FY23 we **added four new branches or locations** to the regional system: the Charles County Detention Center, Charles County Discovery Lab, Charles County Nanjemoy Kiosk, and the St. Mary's County Mobile Library.

Charles County Public Library's Nanjemoy Kiosk

- SMRLA conducted a **Regional Training Needs Assessment** to help guide development of staff training opportunities. In FY23, we used Maryland State Library Agency grant funds to deliver 344 training recordings and 80 live trainings to library staff statewide. For the Southern Maryland region, we created an in-house training session on our integrated library system, the centralized repository for all of the content our libraries have to offer.

- We also deployed a **Digital Resource Survey** to assess digital resource priorities across the region. The survey helps us maintain a diverse set of online tools for our community. To support our youngest readers, for example, we debuted BookFlix, an ebook library for PreK-3 kids that pairs animated stories with nonfiction ebooks.

BOOKFLIX

Accomplishments

58,452 Items Processed

35,897 Items Borrowed and Loaned

2.87 Million Online Resource Page Views

556,261 Items Delivered

519 Training Sessions Completed

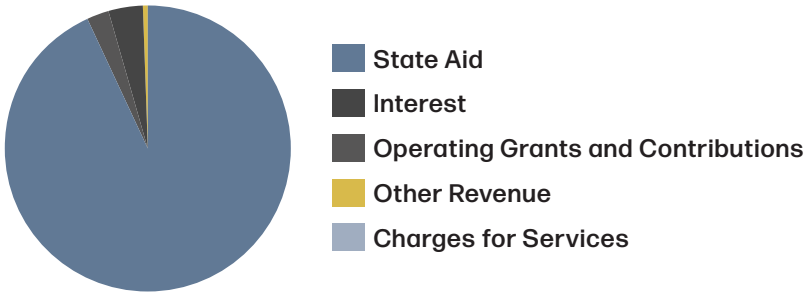
99,929 Digital Records Added

*The Maryland Library Association named SMRLA CEO **Ashley Teagle** an Outstanding Member in honor of her association work, including her role in MLA's Equity, Diversity, and Inclusion efforts. She co-chairs the MLA EDI Panel and the Library Leadership Training Committee, and is a founding member of MLA's first Black Caucus.*

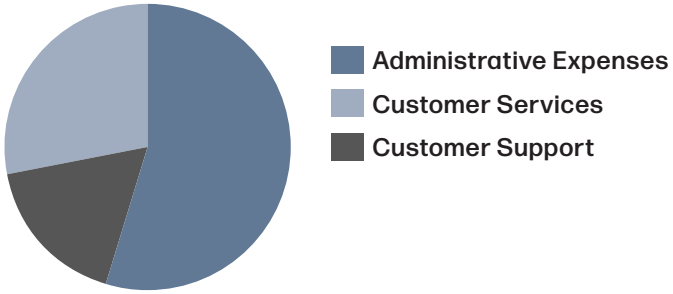
2,317 Training Participants

Statement of Revenues and Expenditures

Revenue Sources



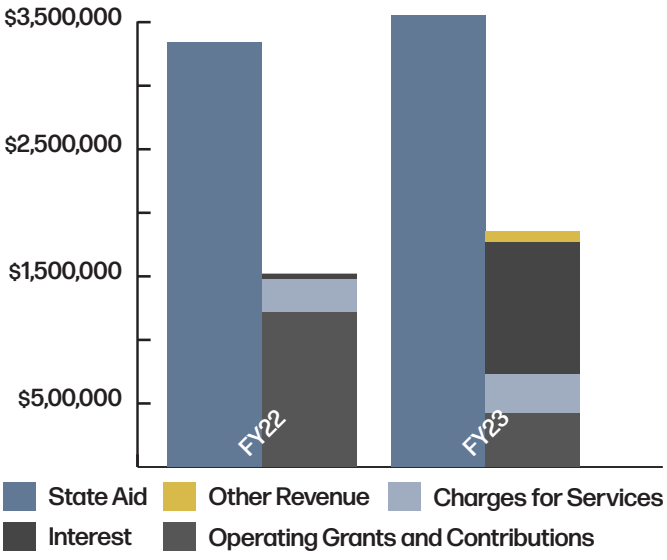
Functional Expenses



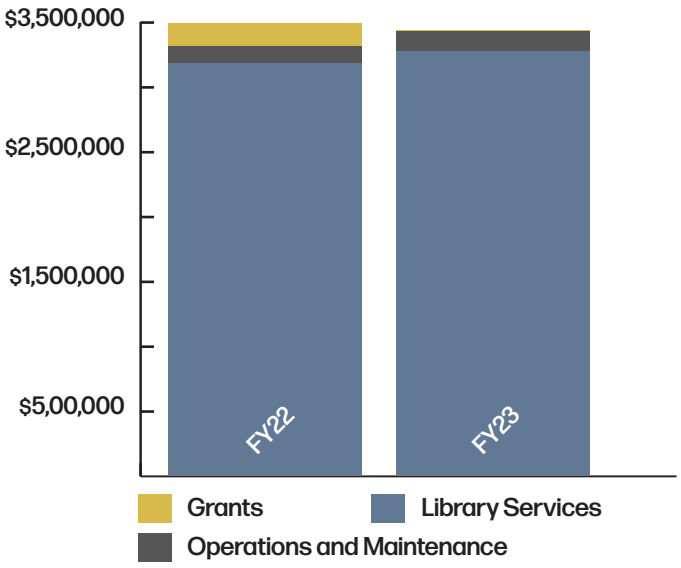
REVENUES	
State of Maryland Appropriations	
Operating appropriations	$ 3,429,496
Pension contribution	$ 122,068
Grants	$ 56,809
Delivery	
College of Southern Maryland	$ 750
St. Mary's College	$ 750
Utilities – St. Mary's	$ 40,394
Interest	$ 141,370
Miscellaneous	$ 21,089
Total Revenues	**$ 3,812,726**

EXPENDITURES	
Administrative Expenses	$ 1,910,668
Customer Support	$ 608,502
Customer Services	$ 969,228
Total Expenditures	**$ 3,488,398**
EXCESS of REVENUES over EXPENDITURES	**$ 324,328**

FY22-FY23 Revenues



FY22-FY23 Expenditures



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