



# FY 2025 ANNUAL REPORT

The Southern Maryland Regional Library Association Inc. (SMRLA) is a regional resource center for the public libraries in Calvert, Charles and St. Mary's counties. We provide services to keep communities connected, from the processing, cataloging and delivery of materials to the interlibrary loan system and a host of online resources for information, training and access to digital materials. We also provide a robust training suite to help library staff best meet the community's needs.

## In Fiscal Year 2025, we:

- Adopted a new **five-year strategic plan** to shape our operations for fiscal Years 2026-2030. The plan will help our partner libraries see increased efficiency; increased collaboration across the libraries; growth in staff knowledge and skills; increased ability to serve the public; and broader community engagement.
- Launched the **Peer Learning Network Exchange**, a Teams-based forum for staff collaboration. Here library workers can start conversations, share resources, offer feedback on library training and engage in programs like the Monthly Skill-Building Challenge.
- Helped shape and implement the statewide **101 Reasons Why I Love My Library** public awareness campaign. The effort grew out of a Maryland Association of Public Library Administrators initiative. A 101 Reasons toolkit helps public libraries share customer testimonials under a common brand to highlight authentic library stories.
- Introduced a new system to improve **patron text notifications** through the subscription service MessageBee. It has reduced the number of failed text messages by sending notifications about holds or overdue items to patrons using a phone number instead of the previous email-to-text process.
- Signed on with STAT Courier to take over **regional library deliveries** after the previous contractor made the business decision not to renew its contract. STAT Courier has a 25-year history and operations in 39 states conducting deliveries for a variety of institutions.
- Created an ongoing **series of educational videos** for library staff to give overviews on adding and editing items in the catalog, performing searches for readers' advisory, new library resources and other subjects.
- Completed changes to the regional catalog to support St. Mary's County Library's July 1 transition to **fine-free borrowing**. Southern Maryland's public libraries are all now fine-free.

## Our mission:

The citizens of Calvert, Charles and St. Mary's counties will have equal access to information through the efficient, economic and effective sharing of resources among public libraries and all types of information agencies.

## 2025 Board of Trustees

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## THE YEAR IN NUMBERS

24,251

Digital  
Records  
Added



2,898,647

Online Resource Page Views

557,863

Total Items Delivered



29,761

Items Borrowed  
and Loaned



7,833

Training  
Participants



55,657

Items Processed



1,150

Training Sessions Completed

# STATEMENT OF REVENUES AND EXPENDITURES

## REVENUES

### State of Maryland Appropriations

Operating appropriations \$ 3,639,904

Grants \$ 44,200

### Delivery

College of Southern Maryland \$ 750

St. Mary's College \$ 750

Utilities – St. Mary's \$ 34,967

Interest \$ 232,222

**Total Revenues \$ 3,952,793**

## EXPENDITURES

Administrative Expenses \$ 1,915,183

Customer Support \$ 855,503

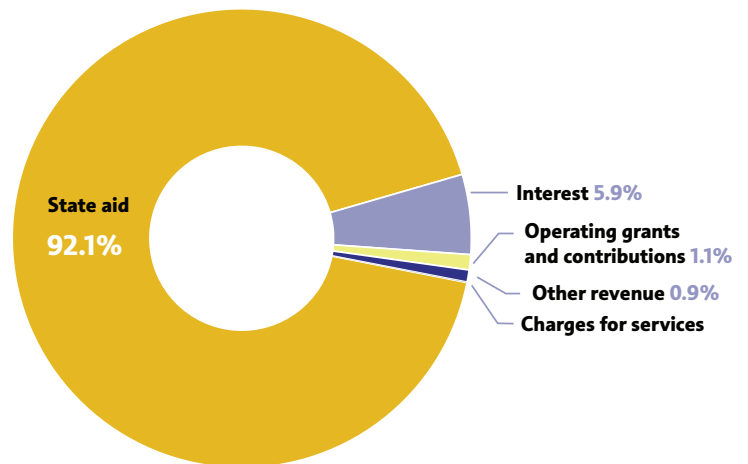
Customer Services \$ 998,659

**Total Expenditures \$ 3,769,345**

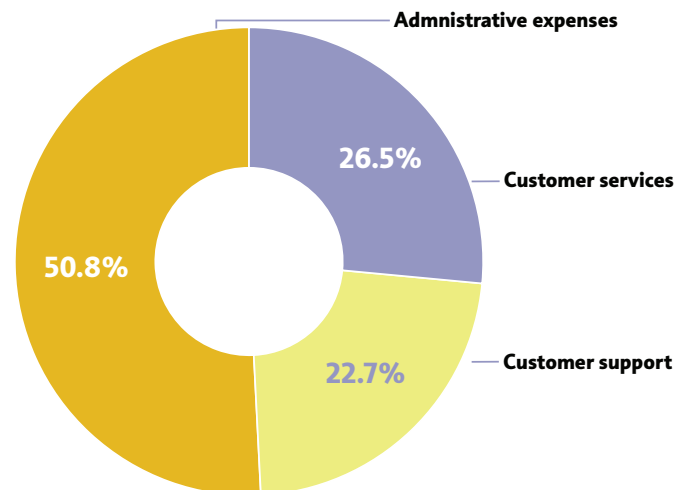
## EXCESS of REVENUES

**over EXPENDITURES \$ 183,448**

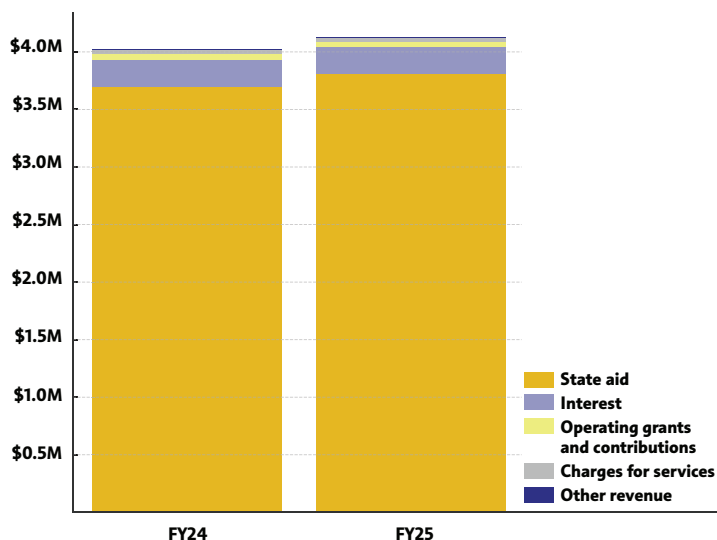
## FY25 Revenue Sources



## FY25 Functional Expenses



## FY24-FY25 Revenues



## FY24-FY25 Expenditures

